



[PORTRAIT]

EMAIL [herterich@ximes.de](mailto:herterich@ximes.de)

## *DI Roberto Herterich* Management XIMES GERMANY

**EDUCATION** Sales Specialist Certificate

**EXPERIENCE** 30 years of experience in marketing and sales, including the introduction of new product groups at Pitney Bowes as product specialist, as well as key account management as software expert for Digital Equipment; Managing Partner of Pro Client since 1992; Partner of **XIMES** Deutschland GmbH since April 2003; Director of **XIMES** Deutschland GmbH since 2005



*Some wait for time to change;  
others seize the moment and act.*

